

**Marc Lohoff, Managing Director, Asia-Pacific & Middle East, Conergy Renewable Energy, Singapore**

Managing Director for Singapore, Asia Pacific, Australia, Korea, India and the Middle East. Manage the region for all B2B, B2C and Large Project Business in Photovoltaic.

10/2007 – 02/2009

VP & GM of Qimonda Manufacturing Singapore Pte. Ltd.

Started as Project Leader for planning, construction and ramp of a 300mm DRAM Fab including organizational setup (1.8 billion Euro investment) in Singapore, supporting the newly hired VP & GM for the Company; Original plan was to take over role as VP Fab Operations after the project Phase; Since March, VP & GM of the Legal Entity;

Main activities: negotiate the General Contractor contract (300 mill Euro), Definition of scope of work; Regular reviews w/r to design and built progress; Project management w/r schedule, investments, cost and reporting; Negotiations and management of Subcontractors; Definition and setup of Qimonda Manufacturing Organization (manufacturing, technology and all support areas like finance, quality, logistics, IT, HR...); Prepare Transfer of Technology and Technology Synchronization, Best Practice Sharing, Equipment Purchasing, move in and installation and finally ramp and management of the Fab. Further activities: negotiating with Singapore Economy Development Board, Singapore Government, JTC and Consultants regarding all contracts and finance topics.

In parallel, support Qimonda Alliances Munich, by leading the negotiations with China Government for a possible manufacturing JV setup in mainland China. This included site evaluations for Fab construction, feasibility studies, financing (local bank discussions), infrastructure evaluations, HR topics and expatriate conditions as well as negotiations with the Government about additional funding and subsidies.

07/2006 – 10/2007

Senior Director/ Head of Manufacturing Cooperations – Qimonda AG Munich

Responsible to manage all Production Cooperation Partners of Qimonda AG worldwide with 5 DRAM Waferfabs: Winbond (Taiwan), SMIC (Beijing and Shanghai) and Infineon 200 mm (Dresden); Manage all Partnerships to guarantee our capacities (35% of Qimonda overall capacities) and be fully responsible for the Fabs output w/r to wafer out, yield (technology) and cycle time (throughput); Transfer Qi Technology to Partner Sites and ensure synchronization, best practice sharing and Quality. Expand business/ capacity and negotiate new contracts and business opportunities; Prepare and host CEO meetings with partners; Responsible for revenue of 1.2 billion Euro/ year. Lead a Team of about 30 Specialists and Managers who are distribute worldwide, mainly at Partner Sites.

04/2005 – 07/2006

Director Operational Planning and Controlling & Key Partner Manager Inotera – Infineon Technologies AG, Dresden

Align and manage WW Production Capacity incl. target setting process for all Qimonda sites and JV Inotera in Taiwan; Challenge capacity assumptions and planning, yield figures and volume rolling forecast process for all Frontends; Introduce internal Benchmarking and best practice sharing; In parallel be Key Partner Manager for JV Inotera for all contractual/ operational topics. Be responsible for worldwide Fab output according to forecast and lead worldwide “closing the GAP” projects. In addition, support our Partners w/ r to consulting for construction projects of new 300mm Sites in Taiwan.

01/2003 – 04/2005

Director Manufacturing Cooperations/ Key Partner Manager Inotera/ Taiwan  
Infineon Technologies AG, Dresden

Negotiate, consult and define JV Inotera as Infineon key Interface Manager towards the JV;  
Manage and control the design and construction process incl. Subcons and Contractors from  
Greenfield till ready for equipment; Project controlling and reporting; Support the Executive  
Vice President of the JV to setup the company; Integrate JV into Infineon business processes  
to guarantee smooth operational business and technology transfer with Infineon; Ensure in-  
tegration into the Fab Cluster including Best Practice Sharing and Synchronisation. Prepare  
BOD meetings between Nanya and Infineon; Be first level of escalation for all JV related is-  
sues; Consult the JV during construction and setup phase in the following areas: Automation,  
IT, Fab construction, facilities and logistics;

10/2000 – 01/2003

Director Logistics & Automation  
Infineon Technologies SC300 GmbH und Co. OHG

Department Head for Fab Automation, Automated Material Handling System and Fab Logis-  
tics for a new 300mm Waferfab in Dresden – Member of the Fab Management Team. Setup  
and define the department structures and necessary systems to support Fab start-up and  
ramp; Be responsible also for production planning and controlling as well as support logistics  
(warehousing and shipping). Support the Fab Management for construction, equipment move  
in and Fab start-up process. Evaluate and purchase all necessary automation hard and soft-  
ware for a fully automated state of the art Fab manufacturing.

02/1998 – 10/2000

Manager IT/ CIM/ Automation  
Siemens Microelectronics, Dresden

Support to define and setup the Global Fab Cluster approach for all Siemens Semiconductor  
FE Fabs with regards to production, technology synchronisation, support areas, benchmark-  
ing and best practice sharing; Foster the one face to the customer approach with regards to  
quality aspects. Special focus on IT/ CIM and Automation; Later on also on Fab logistics;  
Moderator of the Global Logistics Board.

10/1995 - 07/1997

Technical Director of Military Airport  
Jagdbombergeschwader 31 „Boelke“, Nörvenich/ German Airforce  
Responsible for all operational issues for the Airport like Aircraft repair and maintenance,  
flight planning and scheduling, flight operations, exercises in foreign Countries (Canada, Italy,  
Turkey, Belgium...); Overall responsibility for about 900 people and 40 Aircrafts.

04/1994 - 10/1995

Technical Officer of Military Airport for Aircraft maintenance  
Jagdbombergeschwader 31 „Boelke“, Nörvenich/ German Airforce